



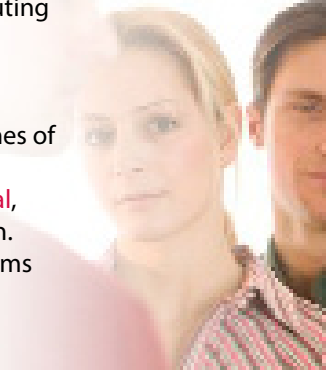
## FACT SHEET

### CREW-Baltimore Vision & Mission

CREW-Baltimore promotes the business interests and professional advancement of women in all disciplines of the commercial real estate industry by providing educational and networking opportunities and contributing resources to support the local community.

CREW-Baltimore strives to:

- ◆ Attract and retain members from all disciplines of the real estate industry.
- ◆ Recruit members that add to the professional, racial and cultural diversity of the organization.
- ◆ Provide educational and professional programs members with networking opportunities.
- ◆ Encourage and support women real estate professionals in attaining their goals.



### CREW Network

During the 1980's, several small commercial real estate organizations came together with a common goal - to advance the success of women in commercial real estate. Today, CREW Network has grown to more than 8,000 commercial real estate professionals in 66 chapters across the US and Canada, representing every discipline within the industry including: law, leasing, sales, architecture, construction, property management, finance, acquisitions and engineering - every expert required to "do the deal"

CREW Network surveys indicate:

- ◆ CREW Members average 14 years of commercial real estate experience
- ◆ 76% reported making decisions on hiring outside vendors or contractors
- ◆ Nearly 76% are presidents, CEOs, partners or senior managers of their companies
- ◆ 72% have given a referral to another member in the last 12 months
- ◆ Nearly 50% reported having conducted a commercial real estate transaction with another CREW member

### About Membership

Benefits of membership include:

- ◆ Discounts on local event registration fees, including CREW Maryland Suburban, CREW Northern Virginia and CREW DC events
- ◆ Membership in CREW Network and a copy of their directory with contact information for more than 8,000 professionals in 66 markets
- ◆ Access to the Members Only section of the CREW Network and CREW Baltimore web sites
- ◆ Copy of CREW NetWorks, CREW Network newsletter with articles of interest about commercial real estate from around North America
- ◆ Ability to serve on committees and steer the direction of the organization
- ◆ Regional Conferences and CREW Network events including the annual Convention & Marketplace, at member rates
- ◆ Invitation to CREW member-only events designed to allow members to get to know one another and do business together: networking, dine-arounds, etc.



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