



CREW Baltimore September 16, 2010 Event

"Maryland: The New Leader in Transit-Oriented Development"

Speaker Bios



Caroline G. Moore
CEO, Managing Member
Lead Developer of State Center Project
Ekistics Capital Partners, LLC

Caroline G. Moore is a founding partner and Chief Executive Officer of Ekistics LLC. Prior to starting Ekistics, Ms Moore spent 23 years with Struever Bros Eccles & Rouse rising to Chief Operating Officer of real estate development, overseeing the company's commercial and residential development. From 1995 to 2005, she grew SBE&R's portfolio to more than two million square feet, managing a team of 25 staff members and overseeing all aspects of development with total project budgets in excess of \$500 million. Caroline lives in Baltimore and with her husband and two boys. She is presently the Governance Chair of the Urban Land Institute (ULI) Baltimore District Council and the ULI National Program Chair for Responsible Property Investment Product Council.



Patricia Palumbo
Director of Leasing & Marketing
Metropolitan Management Company

In her primary role as Director of Leasing and Marketing, Trisha negotiates proposals and leases on behalf of Landlords for approximately two million square feet. She maintains strong Landlord/Tenant communication from the start of the lease process, through opening day and beyond. She is responsible for creating retail marketing campaigns for the properties. Trisha has worked with developers, brokers and organizations to advocate industry positions on such matters as zoning, developer impact fees, common area maintenance administration, shopping center security, etc.



Jim Peifer
Manager, Development Services
Maryland Department of Transportation

Jim is a Manager of Development Services in the Maryland Department of Transportation's (MDOT) Office of Real Estate. As Manager, he promotes the development potential of MDOT real estate associated with its transit operations. He is primarily responsible for the property management of the State's transit-related real estate and the joint development of MDOT's property with the private sector. Mr. Peiffer has worked at MDOT since 1996 and has over 25 years of public and private development experience. Prior to joining MDOT, he served in management positions for business development, foreign direct investment, business retention and small business assistance, and market research over a 16-year career with the State of Maryland's Economic Development program. He also provided economic consulting services to several County development programs. Mr. Peiffer is a graduate of Virginia Tech and Moravian College in Bethlehem, PA.